

TOP 10 TIPS FOR WORKING WITH THE PRESS

- 1. Be prompt and polite in response to media requests
- 2. Google the reporter before a call and read their last several pieces
- 3. Pause before the call, breathe, and reflect on your top priority
- 4. Clarify the rules of engagement at the very start of the conversation (Speaking on-the-record, off-the-record, or not-for-attribution?)
- 5. Always tell the truth; if you can't, be silent
- 6. The more you say, the more you stray; stick to facts or be silent
- 7. Don't comment on everything, but never say "no comment"
- 8. Be clear about any legal or regulatory confidentiality limits
- 9. Share your mission statement or brief background
- 10. Follow up via e-mail following the call to highlight one brief point or share a background resource

