# 2017 NACSA LEADERSHIP CONFERENCE OUR CHOICES MATTER





# BUILDING CAPACITY THROUGH INTERN RECRUITMENT

Bonnie Holliday & Shannon Bauer

NACSA Leadership Conference Wednesday, October 18, 2017 1:45-3:00 p.m.

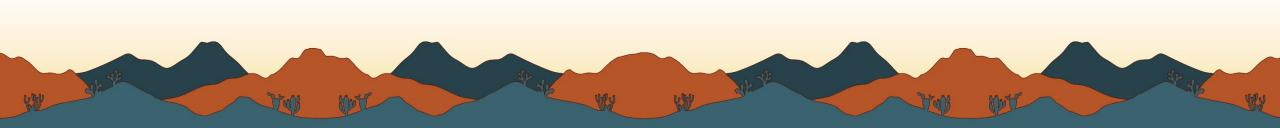




## **AUDIENCE INVENTORY**

Assess your agency's "intern-readiness":

- Do you already have an internship program?
- Are you interested in starting a program?
- What implementation barriers have you encountered (or do you anticipate)?





## CHARGE TO PARTICIPANTS

NACSA is interested in supporting this type of initiative amongst operators.

- As we move through this presentation, think of how you might implement a successful internship program at your agency.
- What supports could NACSA provide to make this type of initiative viable at your agency?





## THE BASICS

Why should we have an internship program?

Program benefits

What should it look like?

Program description

**How** do we implement?

- Recruitment
- Management (onboarding and oversight)
- Funding considerations

When should we begin?

Operating context and "red tape"



## WHY?

Internship programs have <u>numerous</u> benefits.

When implemented successfully, internship programs provide:

- Additional operational capacity (for a very low cost)
- Stronger relationships with surrounding colleges, universities, and community groups
- Increased leadership opportunities for existing staff
- Branding and awareness building opportunities
- Easy and effective succession planning options!



### WHAT?

Your internship program should be designed to fit the needs of <u>your</u> agency/office.

#### Program Design:

- When designing your program and developing a job description, consider the following:
  - Agency mission/vision
  - Short-term/long-term office needs
  - Available funding
- Georgia's program was designed to:
  - Build agency capacity without increasing/funding additional full-time staff, relieve existing staff
    of administrative and ad hoc research duties, and assist with legislative tracking when needed.
  - As a result, we developed a simple <u>job/program description</u> aimed at recruiting graduate students (researchers/young professionals) and clarifying job responsibilities.



# HOW? (PART I -- RECRUITMENT)

Implementing a successful internship program takes oversight.

#### Recruitment:

- Recruit with intentionality, and get the word out! Align recruitment with identified need, and shop your job description/announcement with the right people.
- Capitalize on opportunity: Many college/grad students have fellowship/intern requirements as part of their degree program! Find out which ones, and advertise with those departments!
- Potential talent pools include:
  - colleges and universities (specific departments; identify the right point people!),
  - non-profits, community groups, civic organizations



# HOW? (PART II -- MANAGEMENT)

Implementing a successful internship program takes oversight.

#### Management:

- Task a staffer to manage the program. (It should be in someone's job description!)
  - In Georgia, we utilize our Business/Ops Manager (Office Manager) to manage the intern program.
  - In exchange for overseeing the program, he/she acquires management/leadership experience that not otherwise be embedded within that particular position.
- Program management includes:
  - screening/interviewing applicants (tip: request writing samples!),
  - onboarding/training interns upon hire (communicating office norms and expectations),
  - establishing and monitoring intern work schedules,
  - assisting with the completion of paperwork/timecards, and
  - (most importantly) serving as a liaison between staff and interns (i.e. organizing intern assignments, and ensuring interns have what they need to produce deliverables on time.)



# HOW? (PART III -- FUNDING)

Implementing a successful internship program takes oversight.

#### Funding:

- GET CREATIVE! Every office can afford an intern program.
- Funding options include:
  - Hourly wage (capped at X number of hours/week),
  - Annual/bi-annual/semester stipends
- Work with college and universities to ensure your program meets their needs. Some (lucky) students are able to work for free in order to fulfill degree requirements.





#### WHEN?

Your agency is ready to launch an internship program AFTER assessing need, developing a job description, identifying an appropriate oversight structure, and recruiting a qualified group of candidates.

- Are there other steps you need to complete before implementing your program?
- What approval (internal/external) do you need to obtain prior to implementation?





# FINAL QUESTIONS

- Based on this discussion, how many of you think an intern program would help solve an agency need?
- What resources can NACSA provide to assist you with planning and implementation?

