## 2017 NACSA LEADERSHIP CONFERENCE OUR CHOICES MATTER





### **CHANGE MANAGEMENT**

COLLESTON MORGAN, ORLEANS PARISH CHARTER SCHOOL BOARD KATIE POULOS, NEW MEXICO PUBLIC EDUCATION DEPARTMENT MARY BRADLEY, CHICAGO PUBLIC SCHOOLS





#### WHO'S IN THE ROOM?

- What is your level of experience with change management?
- What has been the most difficult thing you've faced when managing change?
- What is a current issue you face with change management?
- What initiative are you working on to manage change?





### PLAN FOR CHANGE





#### IN THE WORDS OF A WISE PHILOSOPHER



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Those who are victorious plan effectively and change decisively. They are like a great river that maintains its course but adjusts its flow...they have form but are formless. They are skilled in both planning and adapting and need not fear the result of a thousand battles: for they win in advance, defeating those that have already lost.

AZQUOTES

Sun Tzu -



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### PLANNING FOR CHANGE: THE CHANGE EQUATION





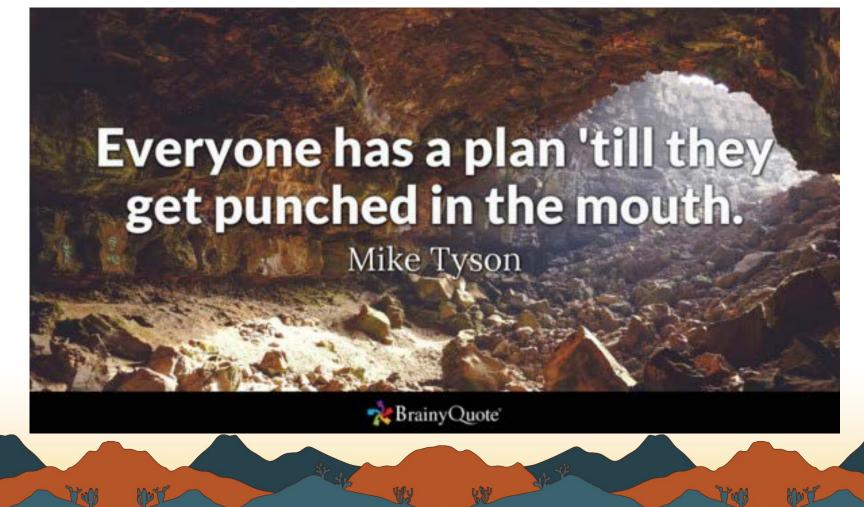


### PLANNING FOR CHANGE

- Know (deeply) your context, your challenge, and your goals
  - What are your non-negotiables? Where can you be adaptable?
- Move urgently, but deliberatively
  - Change is hard, and hard things take time
  - Too much time, however = trouble
  - Stack & snowball early wins
- Clear & candid communication
  - Early and often and especially to internal audiences (sponsors, core team, others whose work will be impacted) + key stakeholders (know your power/influence map)



# AND FINALLY, REMEMBER THE WORDS OF ANOTHER WISE PHILOSOPHER...





### CHANGE CHAMPIONS





#### CHANGE CHAMPIONS

Change Champions can assist with securing a smooth transition and successful adoption of change within an organization.

A change champion:

- Understands and advocates for the shared vision, milestones, and end goal
- Assists with the transition and assessment during each critical stage
- Assist with the development and implementations of communication plan
- Represents the needs and interest of the initiative
- Influential and are the "cheerleaders" for change
- Resilient





#### WHO ARE CHANGE CHAMPIONS?

Depending on the initiative, Change Champions can be:

- Board members
- Senior leadership of authorizer
- Authorizer staff
- School leadership
- Advocacy groups
- Elected Officials
- Content area experts





### TRAITS OF CHANGE CHAMPIONS

- 1. A willingness to listen to new ideas
- 2. Good networkers
- 3. Focused on solutions
- 4. Understand the organization
- 5. Not afraid to take risks
- 6. Able to communicate in the positives
- 7. Not afraid to ask for help
- 8. People focused
- 9. Not afraid to speak up
- 10. Values driven

Julie Gordan, cHRysos HR Solutions Limited



### ANTICIPATE CONSEQUENCES AND RESISTANCE

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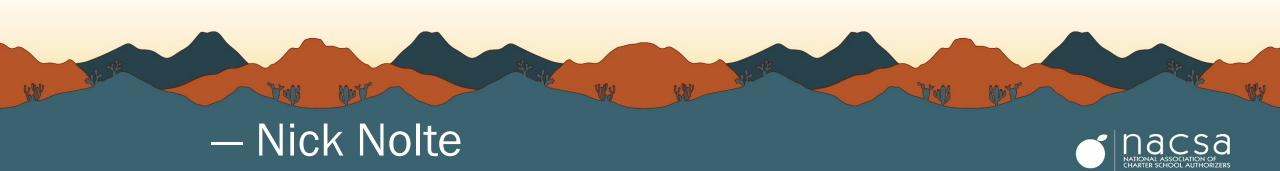
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# "Nobody likes to change. There will always be resistance to change, and there always will be change."



### ANTICIPATING RESISTANCE TO CHANGE

Potential consequences, or the embodiment of resistance to change, may include:

- 1. Task avoidance or postponement
- 2. Hostility
- **3.** Resignation or termination of relationships
- 4. Underproduction
- 5. Impatience and frustration
- 6. Sabotage





"Resistance to change is proportional to how much the future might be altered by any given act."





### MANAGING CHANGE

- Fear of the unknown
- Mistrust
- Potential for loss
- Bad timing
- Lack of information
- Lack of input
- Predisposition toward change





"Some of those who are resisting change most strongly are only doing so because they care. They're the ones you need to be listening to."





### ANTICIPATING RESISTANCE TO CHANGE

Prior to making changes that will affect others, it's important for change managers to carefully think through:

- 1. what the specific changes include,
- 2. who the changes will impact,
- 3. how it will impact them, and
- 4. how they might react.





### ANTICIPATING RESISTANCE TO CHANGE

Resistance red flags:

- **1**. The change has a low perceived need.
- 2. There are unclear expectations.
- **3**. The change has unknown outcomes.
- 4. There are negative impacts.
- 5. The change seems to be irreversible.
- 6. The change has low rewards, and high costs.
- 7. It will cause a high-level of disruption.
- 8. There has been low involvement in how the change will be implemented.
- 9. The change implies poor past performance.



### BREAKOUT





#### **BREAKOUT GROUPS**

- Group 1 (Colleston) Case Study Managing change within your organization.
- Group 2 (Katie) Case Study Performance Framework and change. implementation.
- Group 3 (Mary) Workshop to create your plan for change.





### WRAP-UP





### **CONTACT INFORMATION**

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